

Re: Convincing the boss to move to Exchange

Source:

<http://www.tech-archive.net/Archive/Windows/microsoft.public.windows.server.sbs/2007-05/msg00373.html>

- *From:* "Merv Porter [SBS-MVP]" <mwport@xxxxxxxxxxxxxxxxxxxxxx>
 - *Date:* Wed, 2 May 2007 13:15:40 -0400
-

You would be substituting Trend Micro for Symantec. So, you would need to uninstall all Symantec AV stuff on the server and workstations, then install Trend to server and, finally, install it to the workstations. While this may at first seem like a daunting task, it's really not that bad. And you may find, as I did, that the support you get from Trend Micro is far superior to Symantec for less of a total cost of ownership. You should look at yearly renewal (maintenance) costs for Trend Micro vs Symantec. I think you may see a cost savings by switching to Trend Micro.

--
Merv Porter [SBS-MVP]
=====

"Mike" <Mike@xxxxxxxxxxxxxxxxxxxxxx> wrote in message
<news:F8609D65-C5E7-43C2-829B-0F490D40D2B5@xxxxxxxxxxxxxxxxxxx>

Merv,

Yes you are right. I can't get the Mail Security Suite from Techsoup. I do have a couple of other sites I purchase from that can get me software cheaper than retail, but I haven't gotten an answer back if I can get a better price, so I will keep looking at Trend. Will Trend for Exchange work with Symantec Corporate AV? I don't have to change that, do I?

Thanks,
Mike

"Merv Porter [SBS-MVP]" wrote:

Symantec will work but you have to have their Mail Security Suite to cover Exchange (in addition to their Corporate AV package). While websites

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like

Techsoup (www.techsoup.com) are great for cheap software for non-profits, you can only get the Symantec Corporate Edition AV at the deep discount rate from them. You have to go elsewhere for the Symantec Mail Security package.

Trend Micro CSM Security for SMB includes all the bells and whistles in one package. If you're a 501C3 non-profit, you can get the Academic pricing.:

Academic/Government Client/Server Messaging Security SMB 26-50 User
<http://www.provantage.com/trend-micro-academic-licenses-cmna0027~7TREA0A8.htm>

Academic/Government Client/Server/Messaging Suite SMB for Windows Media Pack
<http://www.provantage.com/trend-micro-academic-cmza0001~7TREG00V.htm>

Academic/Government Client/Server Messaging Security SMB Maintenance 26-50 User
<http://www.provantage.com/trend-micro-academic-licenses-cmra0021~7TREA09A.htm>

You can also download a trial version of CSM Security for SMB
<http://us.trendmicro.com/us/products/sb/client-server-messaging-for-smb/download/index.php?prod>

You can also get the guides and manual here:
<http://www.trendmicro.com/download/product.asp?productid=39>

--
Merv Porter [SBS-MVP]
=====

"Mike" <Mike@xxxxxxxxxxxxxxxxxxxxxxxxxxxx> wrote in message
<news:EE65B71B-B692-40F7-98C5-D4C861E19866@xxxxxxxxxxxxxxxxxxxx>

Chris,

This makes me feel somewhat better. I had heard from others that it wasn't that hard or time consuming to administer after set up is done. Any books/articles to recommend I read? Also, you mention Antivirus/Anti-Spam/Anti-Phishing solution for Exchange, and you mention Trend Micro. I am currently using

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Symantec Corporate
AV,
would their Exchange solution work? I also am using
BackupExec for
backups
and I guess would need their Exchange backup solution. By
the way,
I'm
not
married to Symantec products, but as a non-profit I can
purchase them
typically significantly cheaper than other vendors products.
Any
advice?

Thanks,

Mike

"Cris Hanna [SBS-MVP]" wrote:

Mike,
Of course our responses are some what
slanted ;-)

There are basically 3 players in the business
email server: Exchange,
GroupWise, Lotus Notes
I'd venture to say that Exchange is in far
more companies than the
other
two

You're boss is asking for a tool that allows
true collaboration
between
workers. Exchange is much more than just
an email server

The only time involved is the actual setup
and configuration. Then
there's
no day to day maintenance

You will need an
Antivirus/Anti-Spam/Anti-Phishing
solution designed
for
Exchange

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Trend Micros Client/Server/Messaging for
SMB 3.6 is Great, typical
install
is like 30 minutes. Auto installs to
workstations
Exchange SP2 also includes an updated IMF
(Intelligent Message Filter)
And if your users carry Windows Mobile 5
(or 6) devices, you can take
advantage of direct push technology for
email directly to these
devices,
including calendar and contact synch

Exchange Server puts you/your organization
in control. Pop3/3rdparty
solutions etc, do not

--
Cris Hanna [SBS-MVP]

Microsoft MVPs
Independent Experts (MVPs do not work for
MS)
Real World Answers

Please do not contact me directly regarding
issues

"Mike"
<Mike@xxxxxxxxxxxxxxxxxxxxxxxxxxxx>
wrote in message
news:1395A566-C44C-417E-B1A4-5C00C1CF6870@xxxxxxxxxxxxxxxxxxxx

Merv,

Thanks for the response. My
responses below.

Mike

"Merv Porter [SBS-MVP]"
wrote:

Actually
you're
"small
organization"
isn't really

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that small
and
fits
perfectly
into the
Small
Business
Server
arena
(including
the use
of
Exchange
2003).

I guess that all depends on
your definition of small. I
used to
work
for
a
company with 12,000
employees, and I had a team
of 5 IT workers
supporting
about 600 people.

Now, I'm the only IT guy
working for a 35 person
non-profit. It's
small
compared to where I was,
but I would agree, it's not
that small. We
are
using SBS 2003 (as well as
2 other servers) and I have
Exchange SP2
installed, but we currently
aren't using it.

What 3rd
party
software are
you looking
at? (POP3
software?)

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I've looked a bit at
officecalendar.com and
other solutions on
slipstick.

Will you be
hosting
your own
mail server
or having
your mail
hosted
at
a
3rd
party (like
you ISP)?

Most questions I have seen
answered on this say not to
use pop3, but
use
SMTP and host your own
mail. Most posts I read say
that pop3
connectors
are
unreliable. Currently our
e-mail is hosted by our ISP,
but when you
are
traveling you can only
access e-mail still on the
server, and we
don't
have
access to contacts/calendar,
etc. We are also having
trouble with
spam,
and
our ISP doesn't have any
spam controls, so I think
Exchange will
allow
me
to
provide something there.

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How do you
back up
your mail
(or how will
you back it
up with
your
3rd
party
software)?

Currently our PST files are
stored on a network share. I
know it's
not
supported by MS, but it
seems to work fine, and I
can backup the
network
share to tape. If I use
Exchange, I suppose I
would buy the backup
exec
Exchange option.

What kind
of "admin
time" fears
does he
have? (are
these based
on
some
past
bad
experience)?

No, no bad experience that I
am aware of. It's just that as
the
only
IT
guy, I get stretched pretty
thin right now anyway. I
take care of
all

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servers/workstations/remote
offices/building
maintenance at 3
buildings
(yes,
I have to change light bulbs
occasionally), client
support, web
site,
and
other software apps. We
also rent office space,
conference rooms
for
video
conferencing, and I'm
involved in all of that. I
think it's just a
concern
that if we are hosting our
own e-mail, that it might
require a few
hours a
week to maintain, which I
don't really have to spare.
I don't think it would be that
much more work, but I'm
seeking
opinions.

--

Merv Porter
[SBS-MVP]

=====

"Mike"

<Mike@xxxxxxxxxxxxxxxxxxxxxxxxxxxx>

wrote in
message

news:28E4F354-DA27-40F0-A2B8-BDA307575AD4@xxxxxxxxxx

Folks,

We
are
a
small
organization

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(35
users)
and
are
using
SBS
2003,
and
I
want
to
convince
the
boss
that
Exchange
is
what
we
should
do.
He
wants
shared
calendar,
but
is
concerned
about
the
admin
time
required
for
Exchange,
and
has
me
looking
for
3rd
party
software.
I
have
a
meeting
with
him
next
week.

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What
arguments
would
you
use
to
move
to
Exchange?
He
travels
a
lot,
and
I
have
told
him
he
can
have
access
to
all
of
his
mail
from
anywhere,
but
he's
not
convinced
about
that.
Any
advice?

Mike

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