

Re: Convincing the boss to move to Exchange

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<http://www.tech-archive.net/Archive/Windows/microsoft.public.windows.server.sbs/2007-05/msg00351.html>

- *From:* "Merv Porter [SBS-MVP]" <mwport@xxxxxxxxxxxxxxxxxxxxxxx>
 - *Date:* Wed, 2 May 2007 12:21:41 -0400
-

Symantec will work but you have to have their Mail Security Suite to cover Exchange (in addition to their Corporate AV package). While websites like Techsoup (www.techsoup.com) are great for cheap software for non-profits, you can only get the Symantec Corporate Edition AV at the deep discount rate from them. You have to go elsewhere for the Symantec Mail Security package.

Trend Micro CSM Security for SMB includes all the bells and whistles in one package. If you're a 501C3 non-profit, you can get the Academic pricing.:

Academic/Government Client/Server Messaging Security SMB 26-50 User
<http://www.provantage.com/trend-micro-academic-licenses-cmna0027~7TREA0A8.htm>

Academic/Government Client/Server/Messaging Suite SMB for Windows Media Pack
<http://www.provantage.com/trend-micro-academic-cmza0001~7TREG00V.htm>

Academic/Government Client/Server Messaging Security SMB Maintenance 26-50 User
<http://www.provantage.com/trend-micro-academic-licenses-cmra0021~7TREA09A.htm>

You can also download a trial version of CSM Security for SMB
<http://us.trendmicro.com/us/products/sb/client-server-messaging-for-smb/download/index.php?productID=39>

You can also get the guides and manual here:
<http://www.trendmicro.com/download/product.asp?productid=39>

Merv Porter [SBS-MVP]
=====

"Mike" <Mike@xxxxxxxxxxxxxxxxxxxxxxx> wrote in message
<news:EE65B71B-B692-40F7-98C5-D4C861E19866@xxxxxxxxxxxxxxxxxxx>

Chris,

This makes me feel somewhat better. I had heard from others that it wasn't that hard or time consuming to administer after set up is done. Any

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books/articles to recommend I read?

Also, you mention Antivirus/Anti-Spam/Anti-Phishing solution for Exchange, and you mention Trend Micro. I am currently using Symantec Corporate AV, would their Exchange solution work? I also am using BackupExec for backups

and I guess would need their Exchange backup solution. By the way, I'm not

married to Symantec products, but as a non-profit I can purchase them typically significantly cheaper than other vendors products. Any advice?

Thanks,

Mike

"Cris Hanna [SBS-MVP]" wrote:

Mike,

Of course our responses are some what slanted ;-)

There are basically 3 players in the business email server: Exchange, GroupWise, Lotus Notes

I'd venture to say that Exchange is in far more companies than the other two

Your boss is asking for a tool that allows true collaboration between workers. Exchange is much more than just an email server

The only time involved is the actual setup and configuration. Then there's no day to day maintenance

You will need an Antivirus/Anti-Spam/Anti-Phishing solution designed for Exchange

Trend Micros Client/Server/Messaging for SMB 3.6 is Great, typical install

is like 30 minutes. Auto installs to workstations

Exchange SP2 also includes an updated IMF (Intelligent Message Filter)

And if your users carry Windows Mobile 5 (or 6) devices, you can take advantage of direct push technology for email directly to these devices, including calendar and contact synch

Exchange Server puts you/your organization in control. Pop3/3rdparty solutions etc, do not

Cris Hanna [SBS-MVP]

Microsoft MVPs

Independent Experts (MVPs do not work for MS)

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Real World Answers

Please do not contact me directly regarding issues

"Mike" <Mike@xxxxxxxxxxxxxxxxxxxxxxxxxxxx> wrote in message
news:1395A566-C44C-417E-B1A4-5C00C1CF6870@xxxxxxxxxxxxxxxxxxxx

Merv,

Thanks for the response. My responses below.

Mike

"Merv Porter [SBS-MVP]" wrote:

Actually you're "small organization" isn't really that small and fits perfectly into the Small Business Server arena (including the use of Exchange 2003).

I guess that all depends on your definition of small. I used to work for a company with 12,000 employees, and I had a team of 5 IT workers supporting about 600 people.

Now, I'm the only IT guy working for a 35 person non-profit. It's small compared to where I was, but I would agree, it's not that small. We are using SBS 2003 (as well as 2 other servers) and I have Exchange SP2 installed, but we currently aren't using it.

What 3rd party software are you looking at?
(POP3 software?)

I've looked a bit at officecalendar.com and other solutions on

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slipstick.

Will you be hosting your own mail server or
having your mail hosted at
a
3rd
party (like you ISP)?

Most questions I have seen answered on this say not to use
pop3, but
use
SMTP and host your own mail. Most posts I read say that
pop3
connectors
are
unreliable. Currently our e-mail is hosted by our ISP, but
when you
are
traveling you can only access e-mail still on the server, and
we don't
have
access to contacts/calendar, etc. We are also having trouble
with
spam,
and
our ISP doesn't have any spam controls, so I think Exchange
will allow
me
to
provide something there.

How do you back up your mail (or how will
you back it up with your 3rd
party
software)?

Currently our PST files are stored on a network share. I
know it's not
supported by MS, but it seems to work fine, and I can backup
the
network
share to tape. If I use Exchange, I suppose I would buy the
backup
exec
Exchange option.

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What kind of "admin time" fears does he have? (are these based on some past bad experience)?

No, no bad experience that I am aware of. It's just that as the only IT guy, I get stretched pretty thin right now anyway. I take care of all servers/workstations/remote offices/building maintenance at 3 buildings (yes, I have to change light bulbs occasionally), client support, web site, and other software apps. We also rent office space, conference rooms for video conferencing, and I'm involved in all of that. I think it's just a concern that if we are hosting our own e-mail, that it might require a few hours a week to maintain, which I don't really have to spare. I don't think it would be that much more work, but I'm seeking opinions.

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Merv Porter [SBS-MVP]
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"Mike"
<Mike@xxxxxxxxxxxxxxxxxxxxxxxxxxxx>
wrote in message
news:28E4F354-DA27-40F0-A2B8-BDA307575AD4@xxxxxxxxxxxxxxxxxxxx

Folks,

We are a small organization
(35 users) and are using
SBS 2003, and
I
want
to convince the boss that

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Exchange is what we should do. He wants shared calendaring, but is concerned about the admin time required for Exchange, and has me looking for 3rd party software. I have a meeting with him next week. What arguments would you use to move to Exchange? He travels a lot, and I have told him he can have access to all of his mail from anywhere, but he's not convinced about that. Any advice?

Mike