

Re: SBS Turn–Key Operation

walk in the door, it gives them a good feeling to know that there is someone who cares, and is there to help... People even hate calling Dell, because you have to give your first born to get a tech to visit onsite.

And you win more accounts when you visit in person, I got a new customer the other day because their Support guy never came in to work, he'd try to solve all problems on the phone or remotely. Problem is, They didn't want that. So they dumped him...

So Pack up the Laptop, External USB Drive with all your Util's CD's and other network test equipment and hit the road...

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Russ Grover
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"MWE Computers Services" <mwecomputers@xxxxxxxx> wrote in message
news:%23JrdSQhkFHA.1412@xxxxxxxxxxxxxxxxxxxxxxxxxxxx

> No, I mean do a deployment for each customer site... ie. ABC Shop, ABB
> Pharmacy, etc

>
> -- M

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> "Russ Grover" <russ@xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx> wrote in message
> news:uaKY9NhkFHA.2852@xxxxxxxxxxxxxxxxxxxxxxxxxxxx

>> Do You mean Share the SBS server between Multiple Customers?
>> If so No you can't do that.

>>
>> --

>> Russ Grover
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>> "MWE Computers Services" <mwecomputers@xxxxxxxx> wrote in message
>> news:uzeaFAhkFHA.320@xxxxxxxxxxxxxxxxxxxxxxxxxxxx

>> > I have a rather strange, but unique question:
>> >

>> > Could the SBS platform be utilized as a rather turn–key application
>> > service
>> > and support system?

>> >

Re: SBS Turn–Key Operation

>>> What I mean by this is I know of several possible clients that want to
>>> start
>>> up a small business (ie. real estate, pharmacies, accounting locations)
>>> and
>>> create/upgrade their current network environments by the introduction
>>> of
> a
>>> internal file/e–mail server and several XP Pro workstations hooked into
>>> it.
>>>
>>> My idea, if it is possible: setup a VPN router at each site, then setup
>>> SBS
>>> 2003 along w/ the necessary XP Pro workstations. Then use the RWW and
> RDC
>>> components to support these clients virtually from my home via VPN when
>>> the
>>> need arises and only do actual physical computer cleaning when needed
> for
>>> the support portion of the contract.
>>>
>>> The number of clients is around 10 to 15. Was considering using
>>> standard
>>> SBS
>>> release as the actual cost of Premium is a bit too much for these
>>> clients ---
>>> as they wont really be doing anything external except maybe e–mail. Web
>>> hosting could be an option later on, but primarily hosted on another
> server
>>> for security and performance reasons.
>>>
>>> From a small business support and service provider --- is such a plan
>>> really
>>> viable at least for long–term retention possibilites?
>>>
>>> Thanks.
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>>> --- Michael
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- *Follow–Ups:*
 - ◆ *Re: SBS Turn–Key Operation*

Re: SBS Turn–Key Operation

◇ *From:* MWE Computers Services

• *References:*

- ◆ **SBS Turn–Key Operation**
◇ *From:* MWE Computers Services
- ◆ **Re: SBS Turn–Key Operation**
◇ *From:* Russ Grover
- ◆ **Re: SBS Turn–Key Operation**
◇ *From:* MWE Computers Services

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